

# 5-year USD Credit-Linked Certificate on BNP Paribas Multi-Asset Diversified vol 4 USD

## Monthly Factsheet

1 November 2018

### General Terms

<b>Isin Code</b>	XS1591253783
<b>Issuer</b>	BNP Paribas Arbitrage Issuance B.V. (A / Aa3 / A+ as of 1 November 2018)
<b>Guarantor</b>	BNP Paribas S.A. (A / Aa3 / A+ as of 1 November 2018)
<b>Principal</b>	USD 1,000
<b>Start Date</b>	19 July 2017 (the date for determination of the Initial Index Level <sup>**</sup> )
<b>Investment term</b>	5 years
<b>Issue Date</b>	2 August 2017
<b>Final Observation Date</b>	19 July 2022
<b>Maturity Date</b>	2 August 2022
<b>Index</b>	BNP Paribas Multi-Asset Diversified vol 4 USD Fx Hedged Future Index
<b>Regular Basket Performance</b>	USD 1,000 ( 1 Certificate)
<b>Redemption Amount</b>	Sum of the Minimum Coupon, Enhanced Performance and the principal
<b>Principal Protection</b>	No
<b>Participation Rate</b>	250% of the Index Performance in excess of 12%.
<b>Minimum Coupon</b>	12%
<b>Index Performance</b>	Percentage change from the Initial Index Level to the Final Index Level
<b>Enhanced Performance</b>	The portion of the Index Performance in excess of 12% multiplied by the Participation Rate
<b>Reference Entities</b>	Barclays Bank PLC, the Royal Bank of Scotland Public Limited Company, Banco Santander S.A., Standard Chartered Bank and Deutsche Bank Aktiengesellschaft

### Investment Objectives

This 5-year maturity Certificate issued by BNP Paribas Arbitrage Issuance B.V. offers you a minimum coupon of 12% with the possibility of exposure to the BNP Paribas Multi-Asset Diversified vol 4 USD Fx Hedged Future Index(1).

Redemption of principal at maturity:

- If none of the Reference Entities experience a credit event, 100% the Initial Investment is repaid to investors at maturity.

- For each Reference Entity that experiences a credit event, 20% (one fifth) of the Initial Investment will be lost.

Exposure to the performance of the Index at maturity:

-If the Index Performance is less than or equal to 12%, the Enhanced Performance is zero.

-If the Index Performance is more than 12%, the Enhanced Performance is calculated as 250% (2.5 times) of the portion of the Index Performance in excess of 12%.

On the Maturity Date, investors will receive:

-The Minimum Coupon of 12% of the Initial Investment regardless of the Index Performance; plus

-The Enhanced Performance as calculated above if the Index Performance is 12% or more.

*For full information on the Certificate, please refer to the Certificate brochure and other relevant documents (such as the Pricing Supplement and the Base Prospectus for the issuance of the Certificates) and investment schedule issued at the time of your investment in this Certificate.*

### Market value of your investment since inception

Below is the market valuation of your investment since the Strike Date. If you were to cancel your investment before the Maturity Date, you would receive the market value of your investment<sup>2</sup>, which could be less than the principal invested.



Source: BNP Paribas Arbitrage. Data from 19 July 2017 to 1 November 2018. Past performance is not an indication of future performance

### Valuation of your investment in the last 12 months

Valuation Date	Market Value of Investment	Valuation Date	Market Value of Investment
30 November 2017	98.02	31 May 2018	93.04
29 December 2017	97.84	29 June 2018	93.18
31 January 2018	97.50	31 July 2018	93.72
28 February 2018	95.18	31 August 2018	94.03
30 March 2018	94.51	28 September 2018	94.47
30 April 2018	94.21	31 October 2018	93.76

Source: BNP Paribas Arbitrage. Data from 19 July 2017 to 1 November 2018. Past performance is not an indication of future performance.

<sup>1</sup> Except in the event of bankruptcy or default of payment by the Issuer and Guarantor.

<sup>2</sup> Market value of your investment is subject to a bid-offer spread, no greater than 1%. Early sale of your investment will be at the bid price, which may differ from the market value shown above.



## Performance of the Index since the Strike Date

Shown below is the performance of the Index since the Strike Date<sup>(1)</sup>. However, note you can only benefit from the Product's Enhanced Performance at maturity. The market value of your investment is not equal to the Index Performance.



Source: BNP Paribas Arbitrage. Data from 19 July 2017 to 1 November 2018. Past performance is not an indication of future performance

## A word on market value, performance and investment returns

- You can only benefit from the Enhanced Performance, if any, at maturity and will not benefit from a higher level of the Index observed on any other date <sup>(3)</sup>.
- The 5-year Credit Linked Certificate with Coupon Boost is a structured product. Due to product characteristics and market factors (such as volatility, FX rates, interest rates and the credit rating of the Guarantor); the market value of your investment is not equal to the performance of the Index during the Investment Term.

## Product risk considerations

- Investors will lose a portion or all of your Initial Investment if any of the Reference Entities is affected by a Credit Event.
- Investors will not receive any additional return above the Minimum Coupon if the Index Performance is less than 12% at maturity.
- Exiting the investment before maturity may result in a loss on the Initial Investment. The market value of the Certificate changes not only according to the performance of the Index and the Reference Entities, but also according to other market parameters such as FX rates, interest rates and the credit worthiness of the Issuer and Guarantor.
- This is a USD denominated investment. Investing in a currency that is not ZAR will expose you to exchange rate movements over the term of the investment should you wish to repatriate your funds and convert them to ZAR.
- There is a risk of partial or total loss of your Initial Investment, the Minimum Coupon and any potential investment return, in the case of bankruptcy or payment default by the Issuer or the Guarantor.
- Investors are only exposed to the performance of the Index at the Final Observation Date, and will not benefit from a higher level of the Index observed on any other date.

<sup>(1)</sup> The date on which the Initial Index Level is recorded.

<sup>(2)</sup> Market value of your investment is subject to a bid-offer spread, no greater than 1%. Early sale of your investment will be at the bid price which may differ from the market value shown on Page 1. You may lose part or all of your initial capital investment.

<sup>(3)</sup> Except in the event of bankruptcy or default of payment by the Issuer and Guarantor.



## Disclaimer

This document is CONFIDENTIAL AND FOR DISCUSSION PURPOSES ONLY. It has been prepared by a Sales and Marketing function within BNP Paribas ("BNPP") for, and is directed at, (a) Professional Customers and Eligible Counterparties as defined by the Markets in Financial Investments Directive, and (b) where relevant, persons who have professional experience in matters relating to investments falling within Article 19(1) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005, and at other persons to whom it may lawfully be communicated. This document does not constitute an offer or a solicitation to engage in any trading strategy or to purchase or sell any financial instruments. Given its general nature, the information included in this document does not contain all the elements that may be relevant for a recipient to make an informed decision in relation to any strategies or financial products discussed herein. The information contained in this document has been obtained from sources believed to be reliable, but BNPP makes no representation, express or implied, that such information, or any opinions based thereon and contained in this document, are accurate or complete. Other financial institutions or persons may have different opinions or draw different conclusions from the same facts or ideas analysed in this document. Any scenarios, assumptions, historical or simulated performances, indicative prices or examples of potential transactions or returns are included for illustrative purposes only, and BNPP gives no assurance that any favourable scenarios described are likely to happen, nor that it is possible to trade on the terms described herein or that any of the potential returns illustrated can be achieved. BNPP is further under no obligation to update or keep current the information contained in this document. This document contains only a summary description of the main features of certain Notes, Warrants or Certificates (the "Securities"). A proposed investment in the Securities cannot be fully assessed without full knowledge and understanding of the relevant Pricing Supplement and the Terms and Conditions contained in the relevant Base Prospectus for such Securities (as supplemented from time to time), which is publicly available on the website of the Autorité des marchés financiers (the "AMF") in France ([www.amf-france.org](http://www.amf-france.org)).

The Securities have no capital protection at any time and investing does put your capital at risk. Investors should be aware that there is risk of partial or total loss of any capital invested. Investment in the Securities is highly speculative and should only be considered by investors who can afford to lose the entire capital invested. BNPP makes no representation as to whether any of the strategies or transactions discussed herein may be suitable for investors' financial needs, circumstances or requirements. Investors must make their own assessment of the strategies and/or potential transactions, using such professional advisors as they may require. BNPP accepts no liability for any direct or consequential losses arising from any action taken in connection with or reliance on the information contained in this document. As an investment bank with a wide range of activities, BNPP may face conflicts of interest, which are resolved under legal provisions and internal guidelines. Investors should be aware, however, that BNPP may engage in transactions in a manner inconsistent with the views expressed in this document, either for its own account or for the account of its clients. Laws and regulations of countries may restrict the distribution of this document. Persons in possession of this document should inform themselves about possible legal restrictions and observe them accordingly. Any investment to which this document relates is only available to such persons as this document may be lawfully distributed and other classes of persons should not rely on this document. The securities referred to herein have not been and will not be registered under the United States Securities Act of 1933, as amended (the "Securities Act"), and may not be offered or sold in the United States except pursuant to an exemption from the registration requirements of the Securities Act.

Valuations and other price information on products or transactions ("Valuations") provided by BNP Paribas are indicative and for information purposes only, and are confidential, and must be treated by you as such. The Valuations have been prepared in good faith in accordance with BNP Paribas' own internal models and calculation methods based upon well recognized financial principles, relevant current market conditions and reasonable estimates about relevant future market conditions and/or are based on or use third party price sources (which BNP Paribas may not independently verify and for which BNP Paribas takes no responsibility, and which may be subject to adjustment by the provider and/or may be unaudited, and which may include where relevant a valuation of an underlying portfolio) where required or anticipated pursuant to any contractual provision or otherwise considered relevant. Where the Valuations relate to rated transactions, structures or products, the ratings (which may be withdrawn or otherwise changed by a rating agency at any time as it determines in its sole judgment), and requirements of rating agencies may have an impact on the Valuations. Valuations may include currency conversions which BNP Paribas will undertake based on its own estimates of applicable conversion rates. Valuations based on different models or assumptions may yield different results. Numerous factors may affect the Valuations, which may or may not be taken into account. These Valuations may vary significantly from Valuations obtained from other sources or market participants. For additional information regarding methodology and assumptions in relation to Valuations (as applicable), please refer to the Daily Mark section of the General Disclosure Statement for Transactions available at <https://globalmarkets.bnpparibas.com/gm/home/DailyMark.pdf>. BNP Paribas expressly disclaims any responsibility for the accuracy or completeness of its own internal models or calculation methods, the accuracy or reliability of any price sources used, any errors or omissions in computing or disseminating these Valuations, and for any use you make of the Valuations (without prejudice to the confidentiality thereof). Accordingly no representation or warranty, express or implied, is made as to the fairness, accuracy, completeness or correctness of the Valuations or otherwise in connection therewith. The Valuations are not intended to provide, and should not be relied on, for, tax, legal, accounting, regulatory, or financial advice. You should consult your own advisors about the relevance, accuracy, completeness and appropriateness of these Valuations. The Valuations do not represent (i) the actual terms on which a new transaction or position could be entered into, (ii) the actual terms on which any existing transaction or position could be terminated or unwound, (iii) that a liquid market exists for the transaction or product or any underlying asset(s) in relation thereto, (iv) the calculation or estimate of an amount that would be payable following an early termination or unwind of any transaction or position or (v) the actual valuations given to any transaction or position by BNP Paribas in its own books of account for financial reporting credit or risk management purposes. Nothing contained herein constitutes an offer or solicitation to make any amendment to or to enter into or terminate any transaction or position. Subject to any contractual agreement or applicable law or regulation binding on BNP Paribas to the contrary, the provision of one or more Valuations by BNP Paribas shall not obligate BNP Paribas to provide similar or other Valuations to you in the future, and BNP Paribas reserves the right to discontinue or change the format or information contained in Valuations at any time without prior notice to you.

BNP Paribas London Branch (registered office: 10 Harewood Avenue, London NW1 6AA; tel: [+44 20] 7595 2000; fax: [+44 20] 7595 2555) is lead supervised by the European Central Bank (ECB) and the Autorité de Contrôle Prudentiel et de Résolution (ACPR). BNP Paribas London Branch is authorised by the ECB, the ACPR and the Prudential Regulation Authority and subject to limited regulation by the Financial Conduct Authority and Prudential Regulation Authority. Details about the extent of our authorisation and regulation by the Prudential Regulation Authority, and regulation by the Financial Conduct Authority are available from us on request. BNP Paribas London Branch is registered in England and Wales under no. FC13447 [www.bnpparibas.com](http://www.bnpparibas.com) In South Africa, BNP Paribas Securities South Africa (Pty) Ltd is a licensed member of the Johannesburg Stock Exchange and authorised Financial Services Provider and subject to regulation by the Financial Services Board.